

# ENTERPRISE SERVICES

In today's rapidly changing world of technology, businesses are looking for personalized networking solutions that meet their individual needs. Deltacom draws from its 25-year communications heritage to be the reliable communications provider of choice for many large enterprise, state government and university customers across the Southeast.



Deltacom provides enterprise customers with business value, not just telecommunications services. We do this by delivering customized, cost effective and efficient network solutions that give our customers the peace of mind they need to focus on their business, not their network.

The depth and strength of Deltacom's owned and operated 15,005 mile fiber footprint provides our customers with the services they need, where they need them. Our resilient, diverse network stretches across the major metropolitan areas of the Southeast and into many tier two and tier three markets. Network partnerships enable even greater solution reach.

What sets Deltacom apart from other service providers is our customer-driven approach. We manage networking projects to create the right solutions for our customers. For example, we regularly customize network diversity and redundancy into our customer's solutions. We provide priority support from initial consultation through implementation and we continue to provide superior customer service throughout the life of the relationship.

**DELTACOM COMBINES ITS CUSTOMER DRIVEN APPROACH,  
NETWORK REACH AND RELIABILITY AND FOCUS ON VALUE TO  
DELIVER CUSTOMIZED NETWORKING SOLUTIONS RELIED ON  
BY BUSINESS CUSTOMERS ACROSS THE SOUTHEAST.**

## MARKET LEADING BUSINESS SERVICES

**Data Networking and Internet:**  
Private Line, E-Line, MPLS  
VPN, Frame Relay and  
Dedicated Internet Access

**Voice Solutions:**  
Local PRI, Long Distance and  
Conference Calling

**Professional Services:**  
Network Audit, Planning,  
Implementation and  
Management

## SOLUTIONS

**Network migration:**  
network upgrade projects

**Business reliability:**  
data replication, storage  
area networking, business  
continuity and disaster  
recovery initiatives

**Business integration:**  
network consolidation projects

**Business efficiency:**  
network optimization projects

**Business collaboration:**  
vendor and customer  
communication

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